



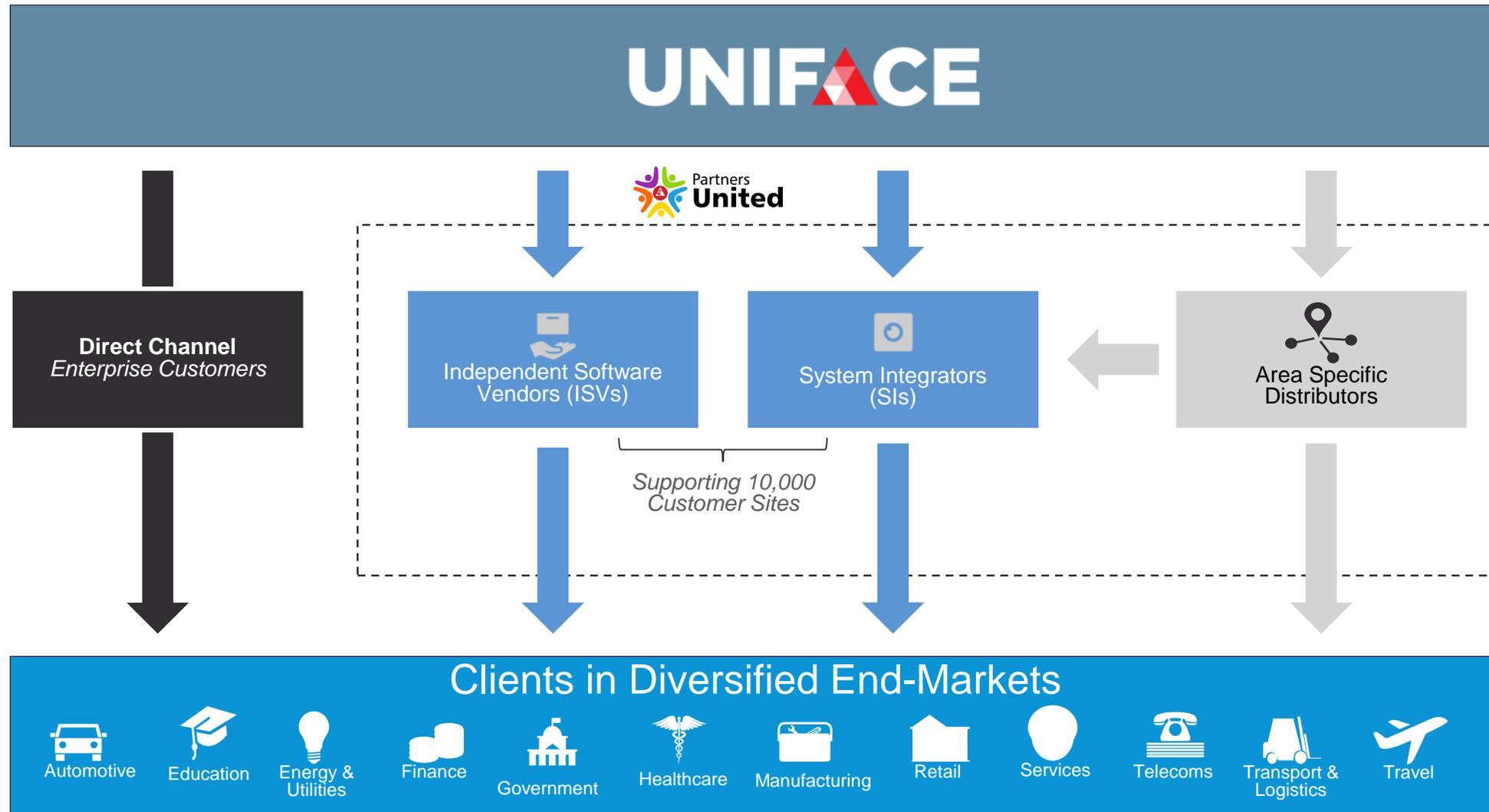
Company Overview 2017

Uniface Today

- Leading provider of “Low Code” development platforms for mission-critical enterprise applications
- Extremely Strong Partner Channel
- Year over year growth
- Extremely loyal customer base of 500 active customers (direct, distributors & VAR's)
- Deployed on 10,000+ customer sites



Uniface Route-to-Market



Building an Ecosystem

Uniface Solutions

Develop



Modernize



Integrate



UNIFACE

Partners

Enable

Support

Partner
Engagement

Develop

Sell

Market

Go to Market



Enterprise

Marketing
& Sales

Co-Sell

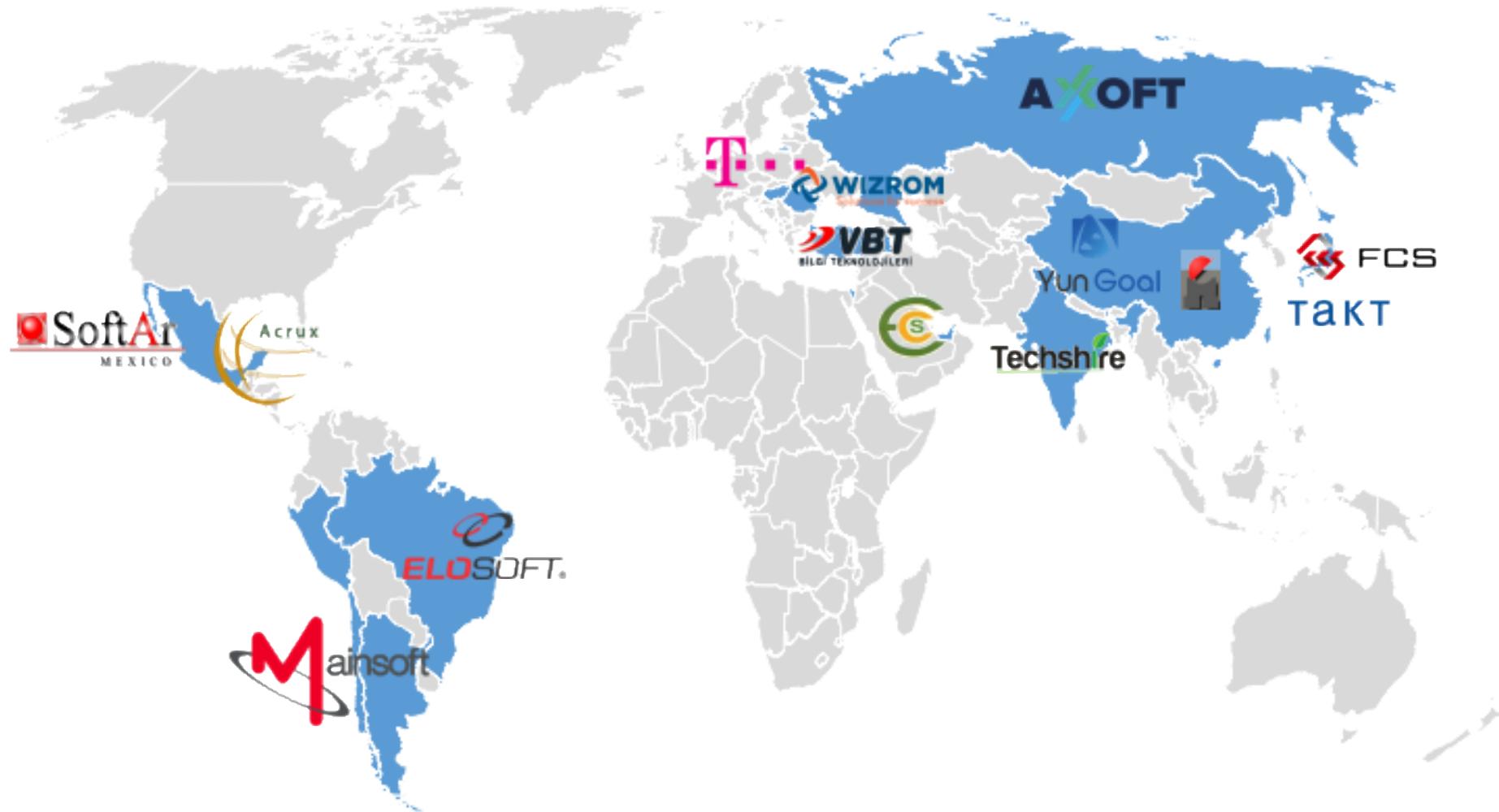
Distribute



Solutions



New Re-sellers and Distributors



Three Major Trends in AD

- Everything Mobile
- Cloud Computing becomes “Computing”
- Low Code Development & DevOPS





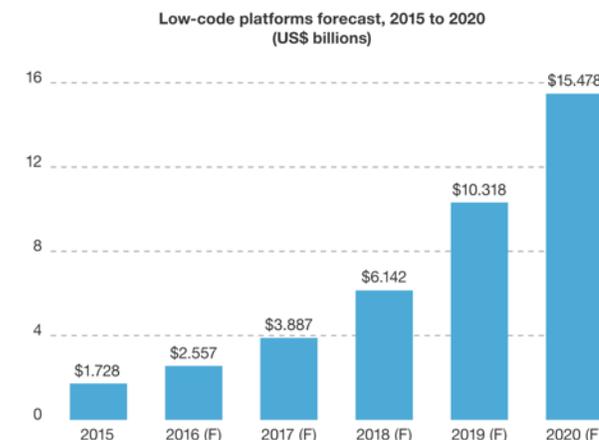
Guest View: Five reasons low-code development is no longer optional

Low-code application development is nothing new. In many ways, it's simply an offshoot of the 4GL trend of the 1980s and 1990s. But in today's fast-changing technology world, low-code has become more critical than ever. According to Forrester, the global market for low-code development will eclipse US\$10 billion by 2019. That makes sense, since the ... [continue reading](#)

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The Low-Code Platforms Market Will Reach Over \$10 Billion In Revenue By 2019

Vendor Landscape: The Fractured, Fertile Terrain Of Low-Code Application Platforms



(F) = Forrester forecast

Note: The figure for 2015 is estimated.

Source: Forrester's Q4 2015 Global Low-Code Platforms Vendor Landscape Online Survey

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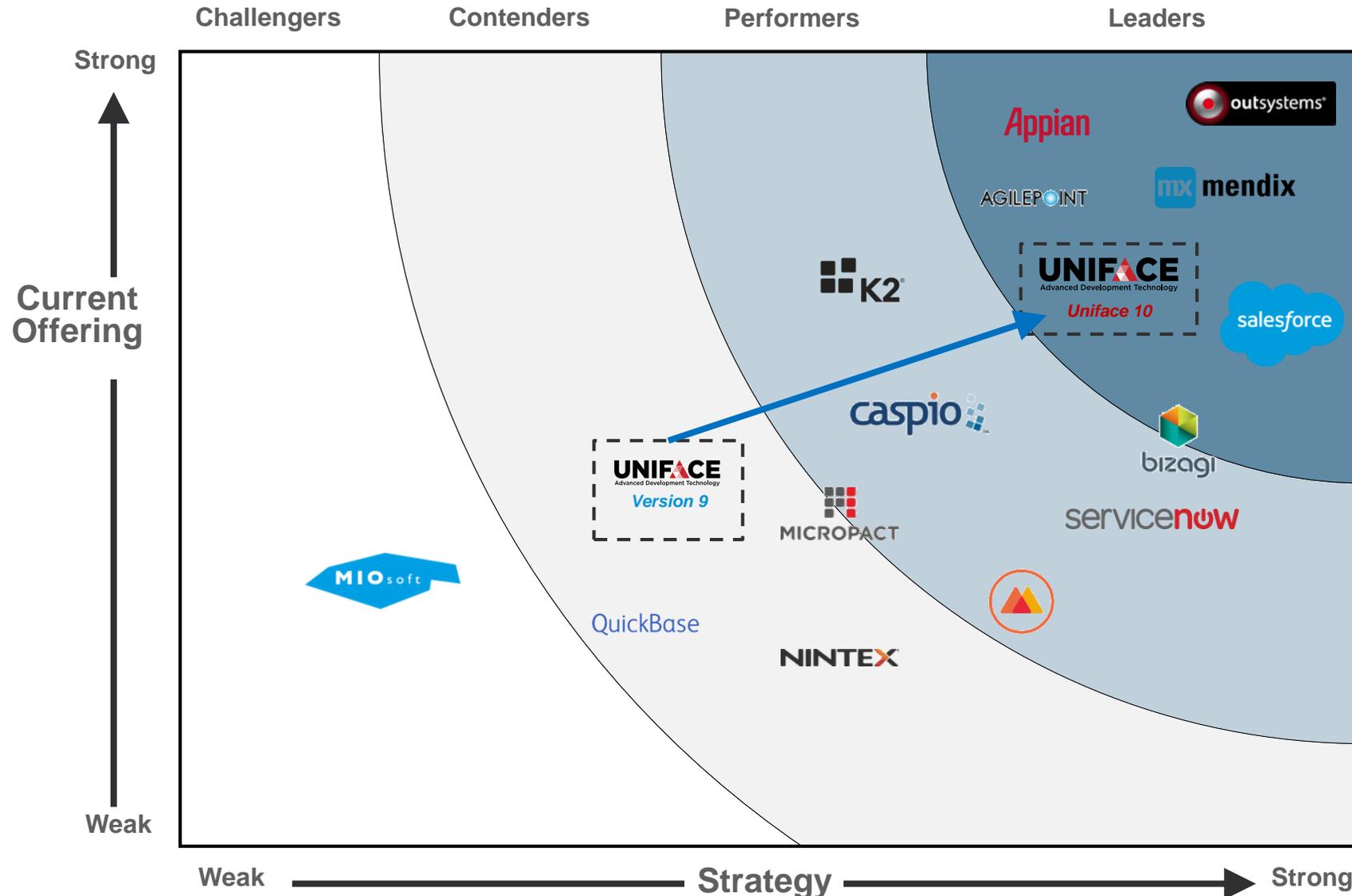
Source: Forrester Research, Inc. Unauthorized reproduction, citation, or distribution prohibited.

Low Code Development

Uniface' Unique Selling Points:

- Model Driven Development
- no code-generation
- support for DevOPS

Low Code Market Overview



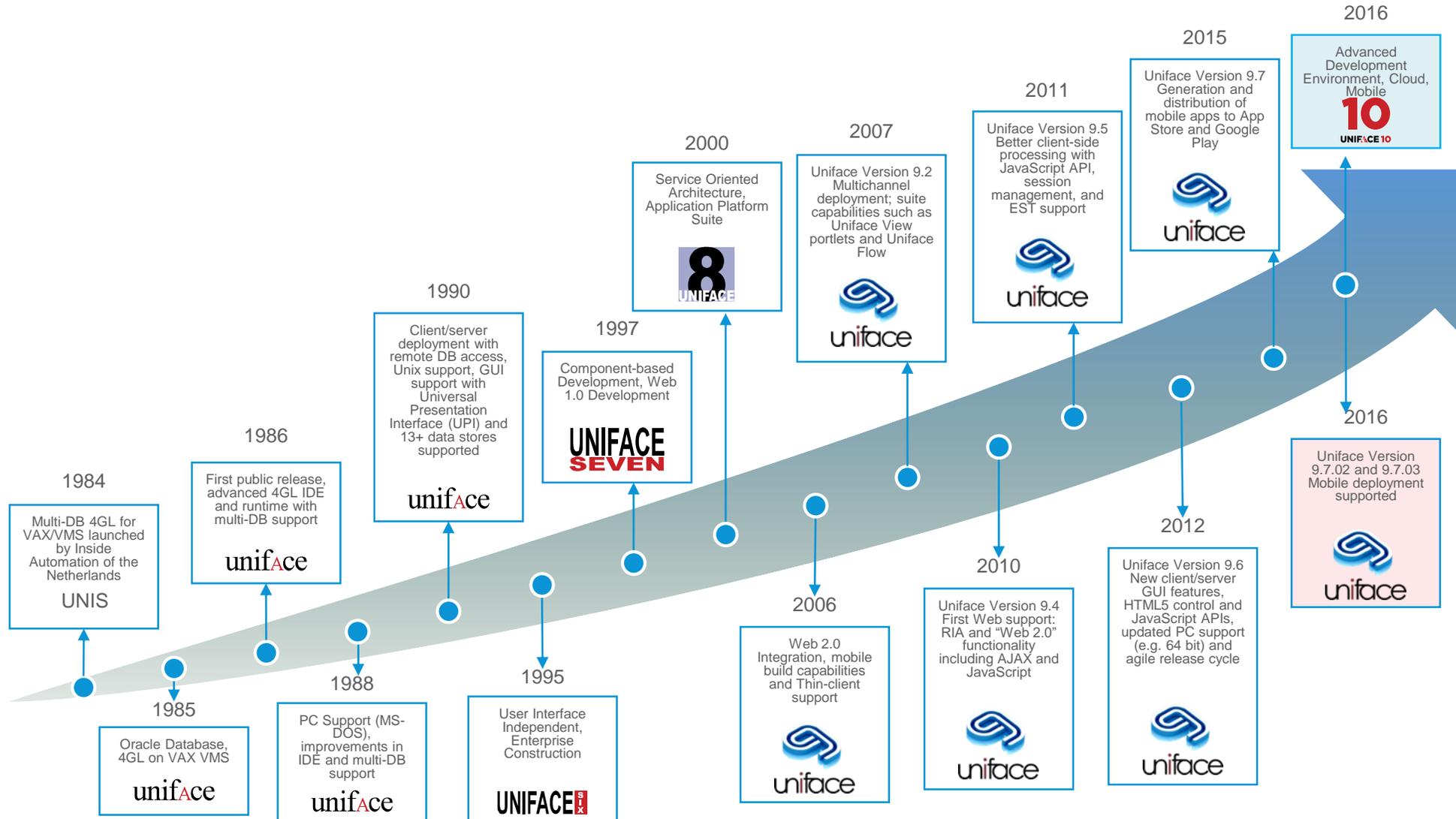
“Uniface is well positioned in the low-code development market with its highly productive, rapid, iterative and model-driven platform.”

“Uniface is a different kind of disruptor in the increasingly popular “low-code” development platform space.”

“Like more recent model-driven development tools, it is driven from a visual model of business requirements with little conventional coding required.”

Bloor - 2016

Innovation through the Years



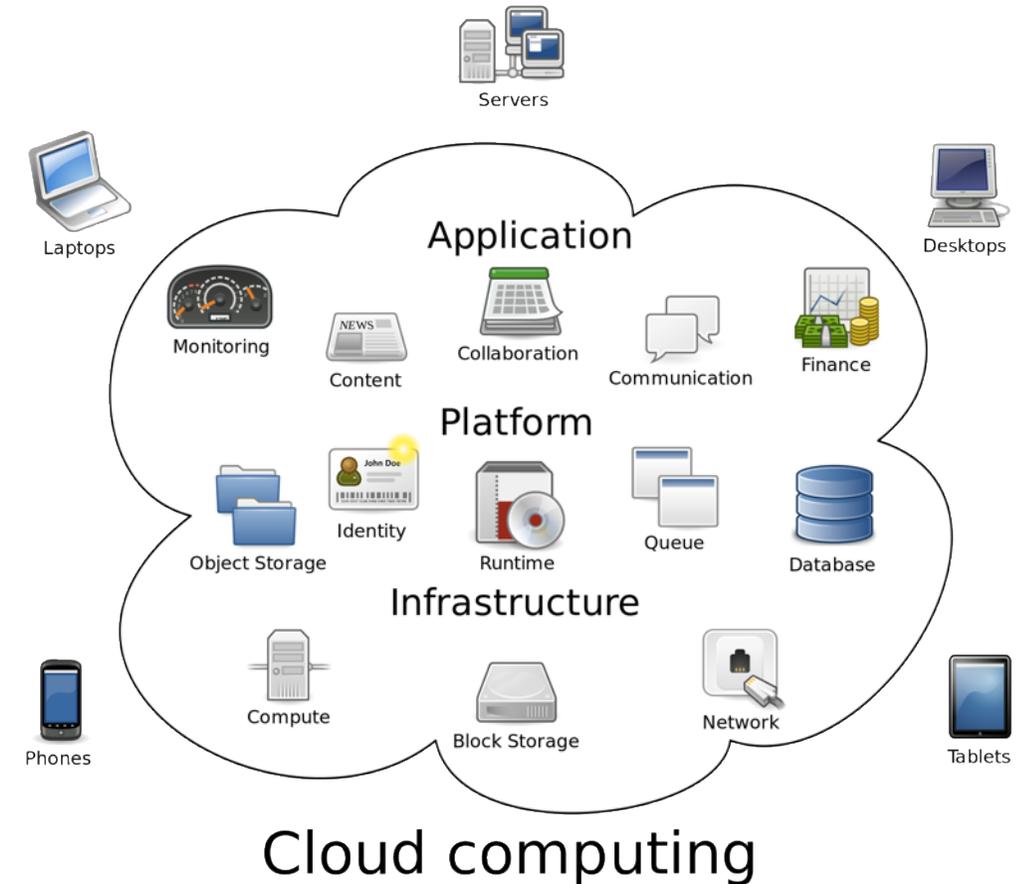
Upcoming Product Innovations

- Security updates: TLS driver
- Version Control
- Uniface Community Edition
- More Mobile functionality
- New License Manager
- New Installer
- More...



Uniface future

- Full Adoption of Cloud Computing
- Verification of and Support for Uniface Cloud Based Deployment on Azure and Amazon platforms
- Containerized Deployment
- Support for Micro Services
- APAAS



THANK YOU & QUESTIONS

