

The Uniface logo is centered in the upper half of the image. It features the word "UNIFACE" in a bold, white, sans-serif font. The letter "I" is replaced by a red geometric icon consisting of three triangles meeting at a central point, forming a larger triangular shape. The background is a photograph of a modern cityscape with several glass-fronted office buildings. One building in the center has "UNIFACE" and "CENTERPOINT" written on its facade. To the right, there is a body of water with a large, abstract sculpture. In the foreground, there is a road with a blue fence and a "COURTYARD Marriott" sign in the bottom left corner.

UNIFACE

Company Overview 2016

WHO IS UNIFACE?

- Leading provider of “low code” development platforms for mission-critical enterprise applications
- Large, stable and growing market – no significant market headwinds
- Founded in 1984; acquired by Compuware in 1994; Acquired by Marlin Equity in 2014
- Extremely loyal customer base of 500 active customers (direct, distributors & VAR's)
- More more than 10,000 customer sites





UNIFACE LEADERSHIP TEAM



Aad van Schetsen
President



Arjan Schouten
CFO

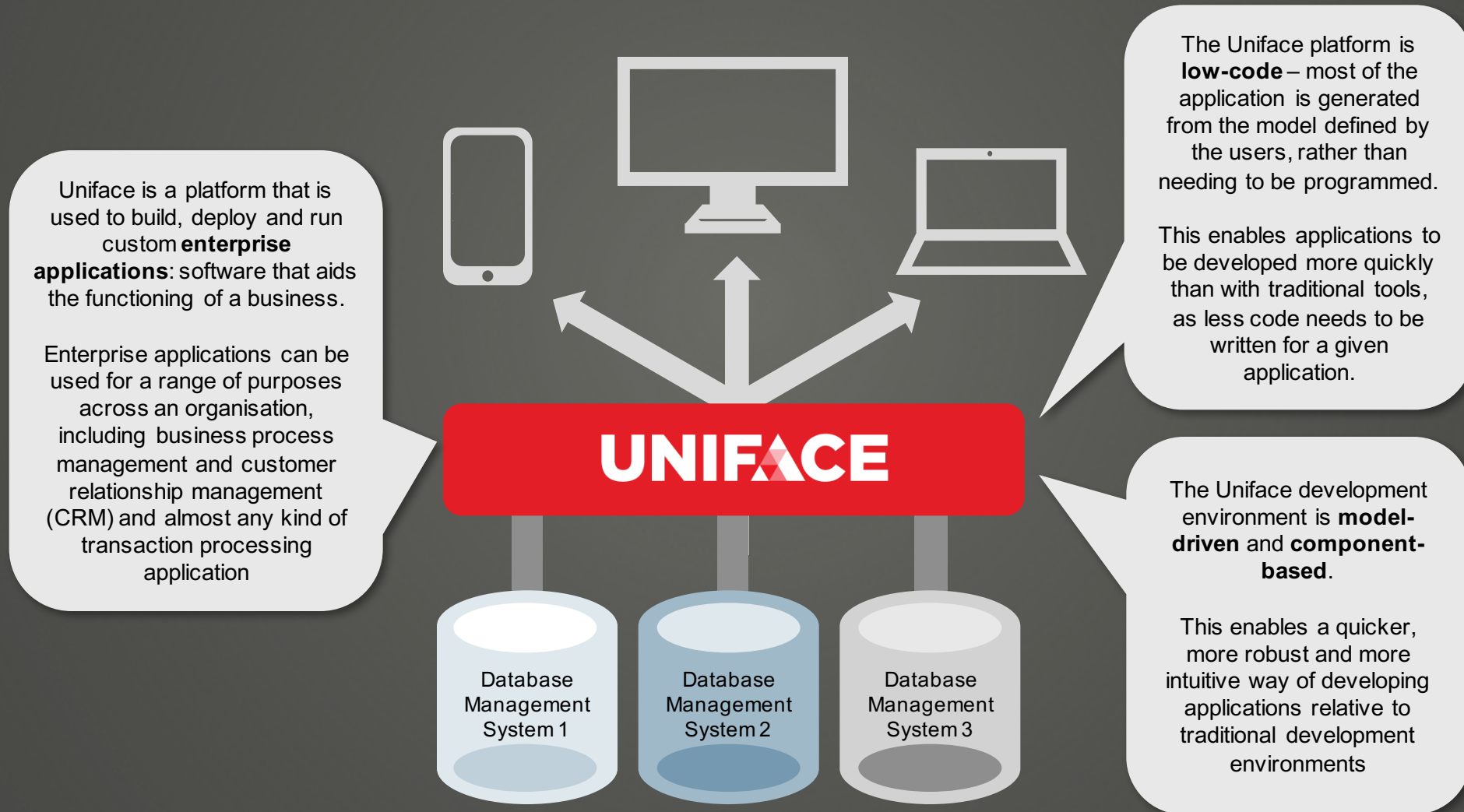


Roel Stoeperker
CTO

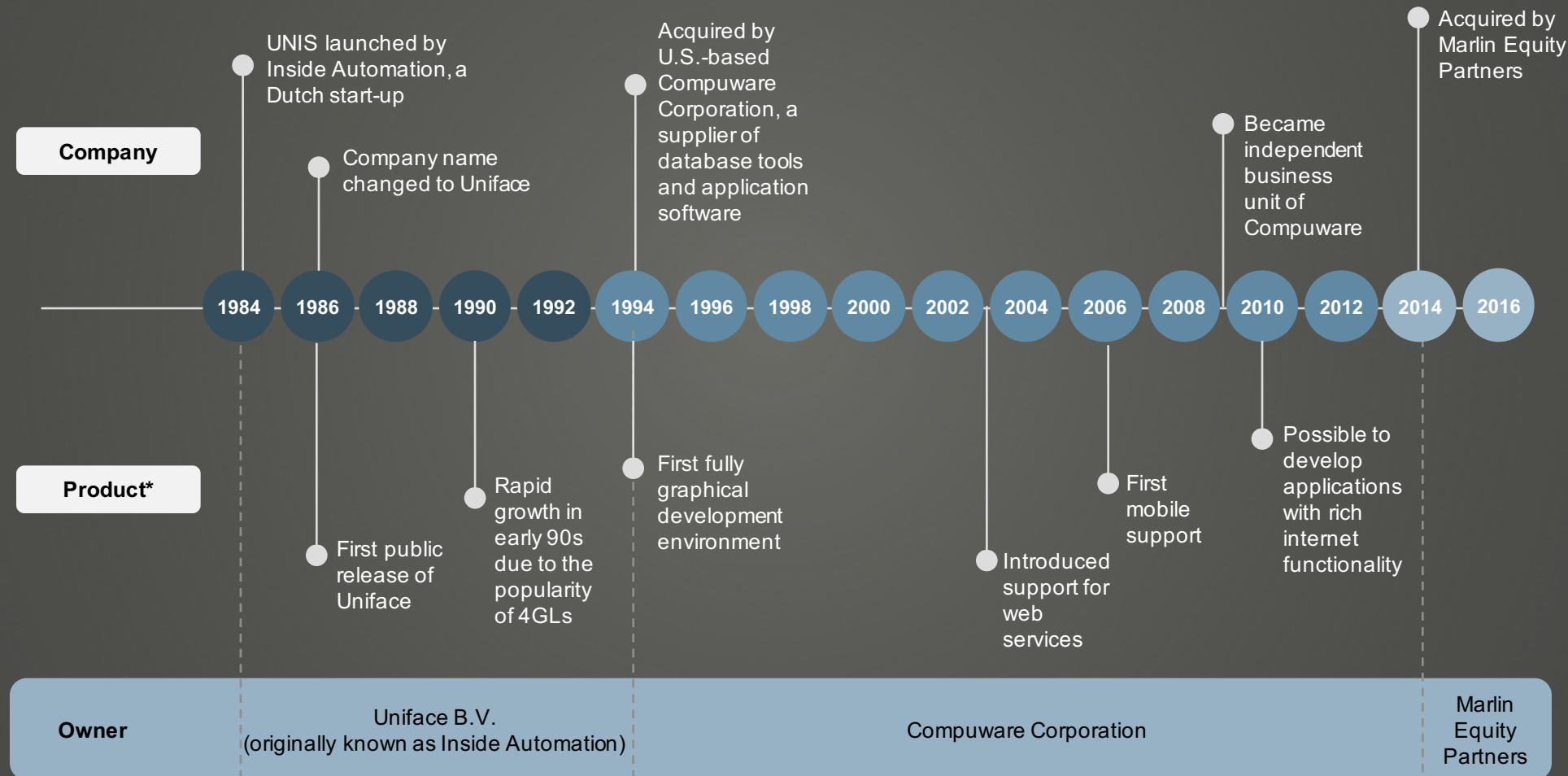


Deniz Yugnuk
Vice President Sales

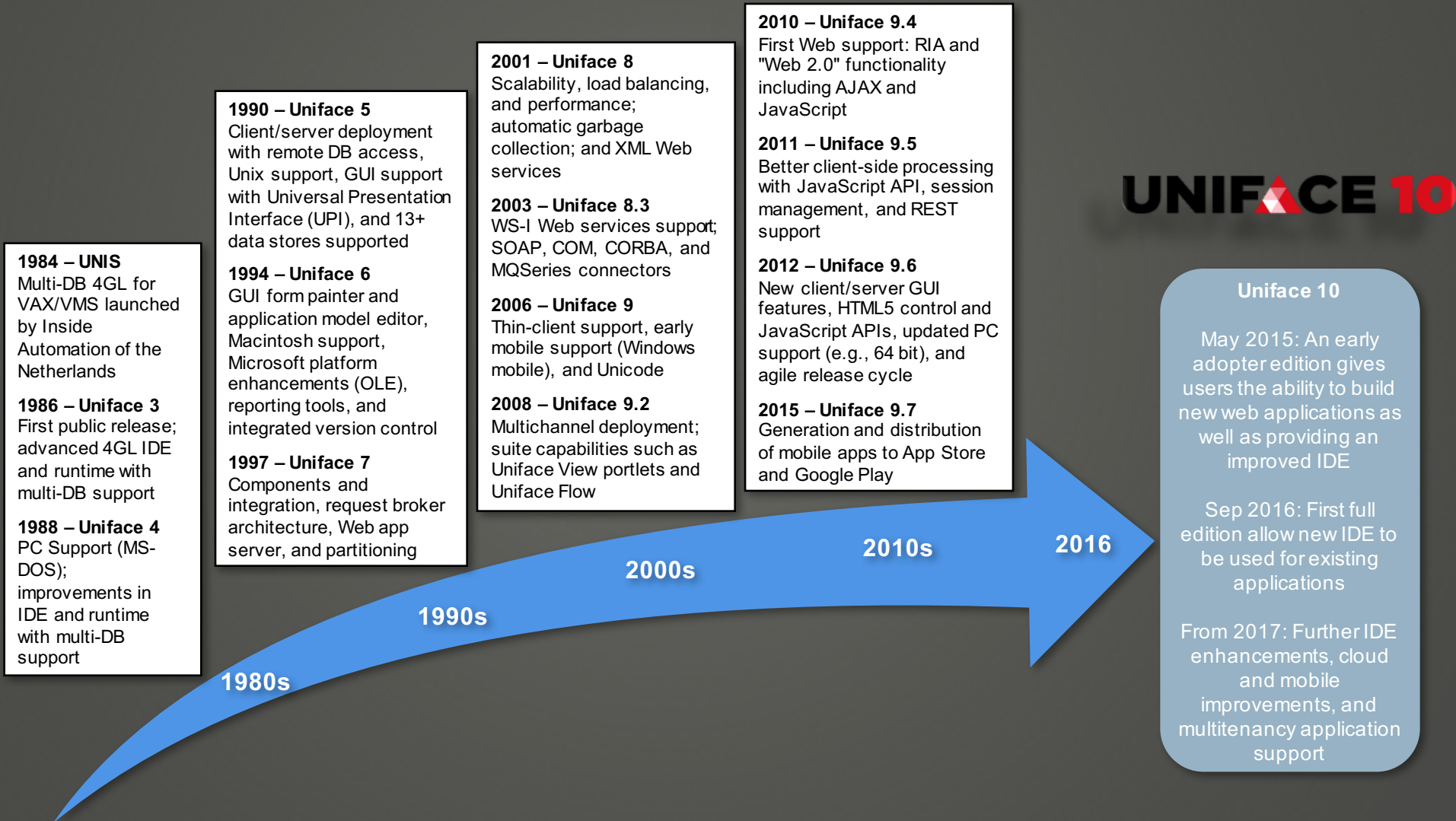
WHAT IS UNIFACE?



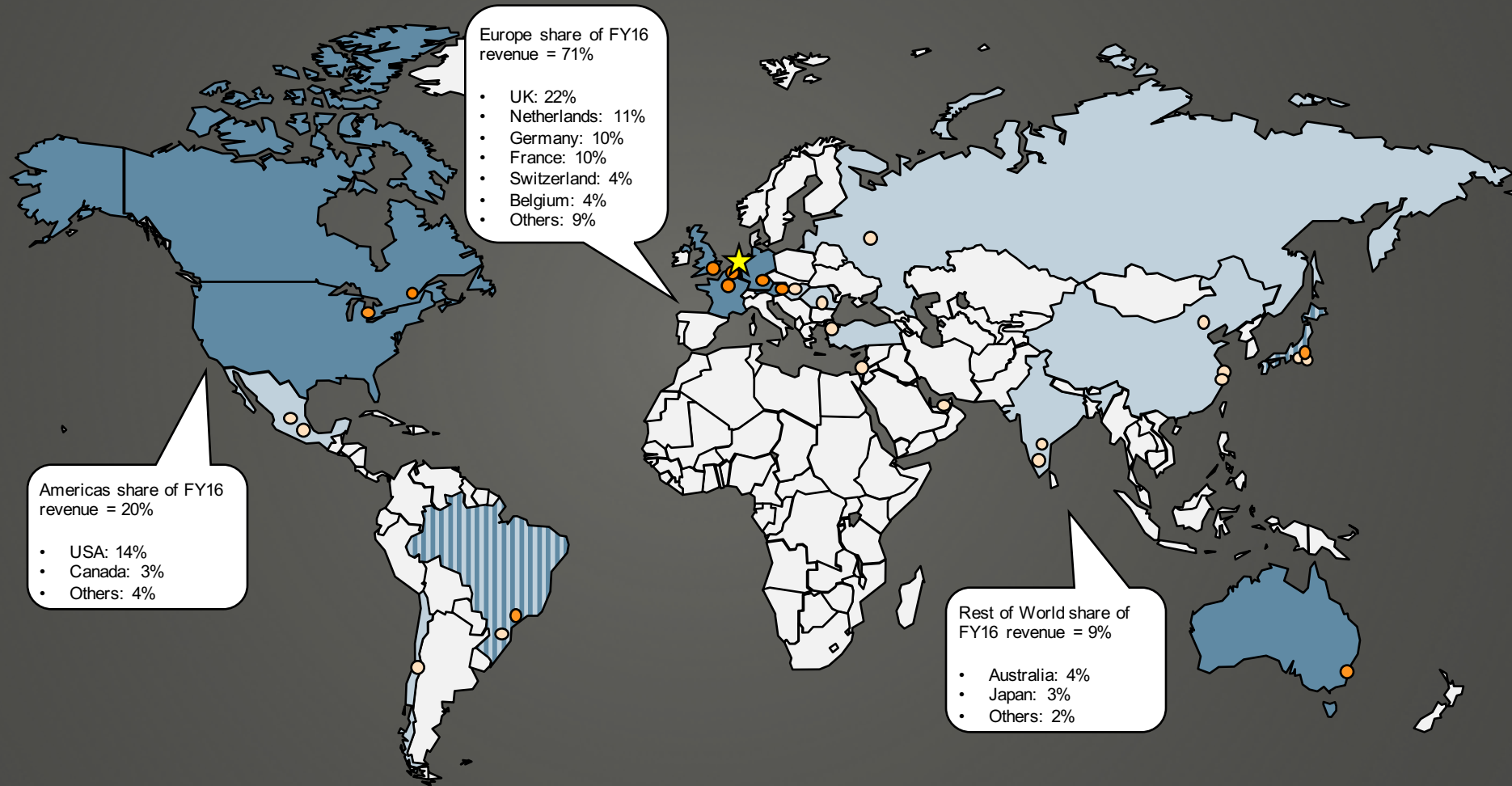
UNIFACE HISTORY



PRODUCT EVOLUTION



GLOBAL PRESENCE



Key: ★ Global HQ ● Uniface sales presence** ● Distributor office ● Uniface and distributor presence

CUSTOMERS

Government



Retail



Services



Travel



Telecoms



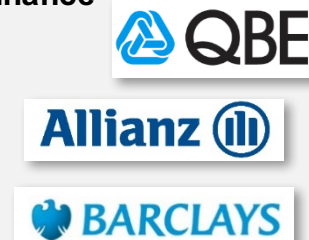
Healthcare



Automotive



Finance



Transport & logistics



Education



Energy & Utilities



Manufacturing





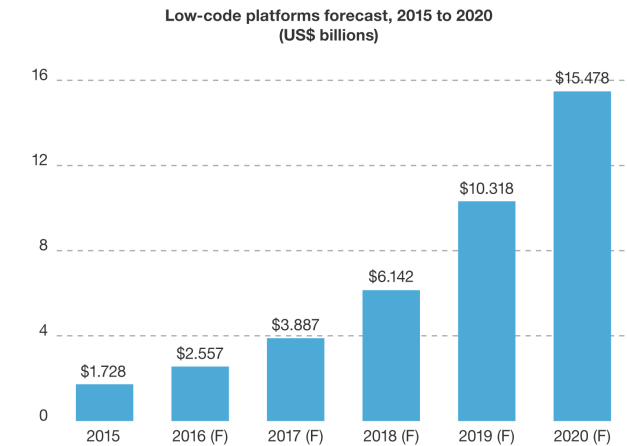
Guest View: Five reasons low-code development is no longer optional

Low-code application development is nothing new. In many ways, it's simply an offshoot of the 4GL trend of the 1980s and 1990s. But in today's fast-changing technology world, low-code has become more critical than ever. According to Forrester, the global market for low-code development will eclipse US\$10 billion by 2019. That makes sense, since the ... [continue reading](#)

FORRESTER RESEARCH | ENTERPRISE ARCHITECTURE PROFESSIONALS

The Low-Code Platforms Market Will Reach Over \$10 Billion In Revenue By 2019

Vendor Landscape: The Fractured, Fertile Terrain Of Low-Code Application Platforms



(F) = Forrester forecast

Note: The figure for 2015 is estimated.

Source: Forrester's Q4 2015 Global Low-Code Platforms Vendor Landscape Online Survey

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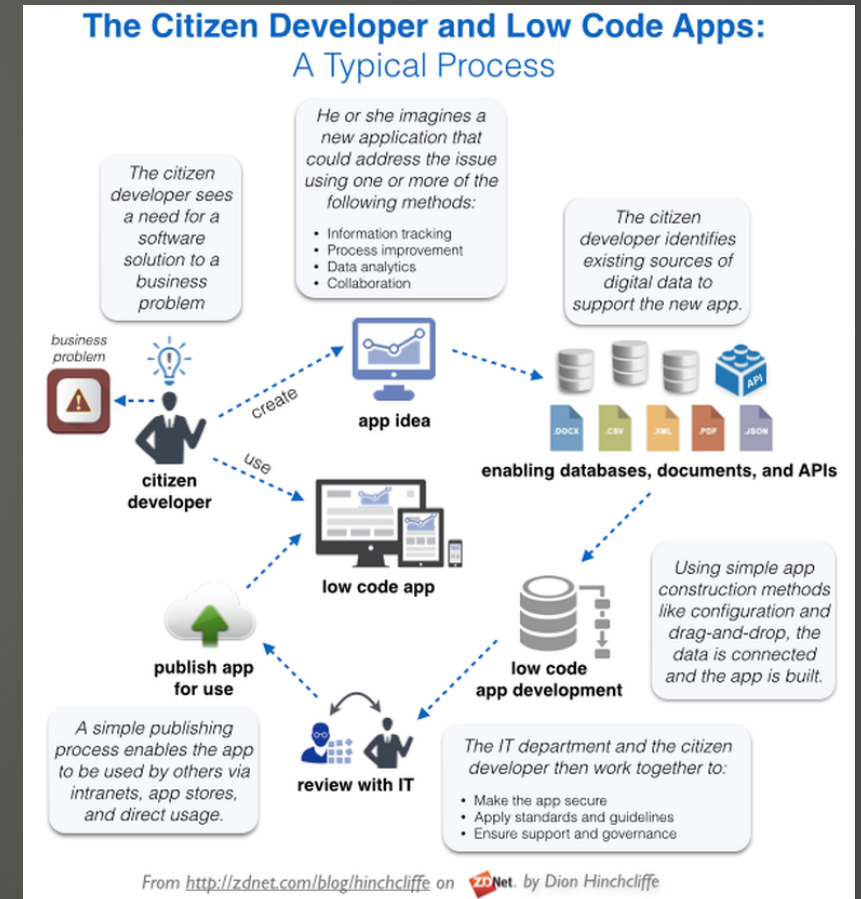
Source: Forrester Research, Inc. Unauthorized reproduction, citation, or distribution prohibited.

LOW CODE DEVELOPMENT

Uniface is perfectly positioned for the Low Code Development Market:
High Productivity, Rapid, Iterative & Model Driven Development

BENEFITS OF LOW CODE DEVELOPMENT

- Aligns Business and IT stakeholders: brings IT and the business together.
- Enabling more rapid, iterative and collaborative development.
- Seamless deployment of applications.
- Applications are easily changed.
- Ensuring greater software quality and more successful business outcomes.

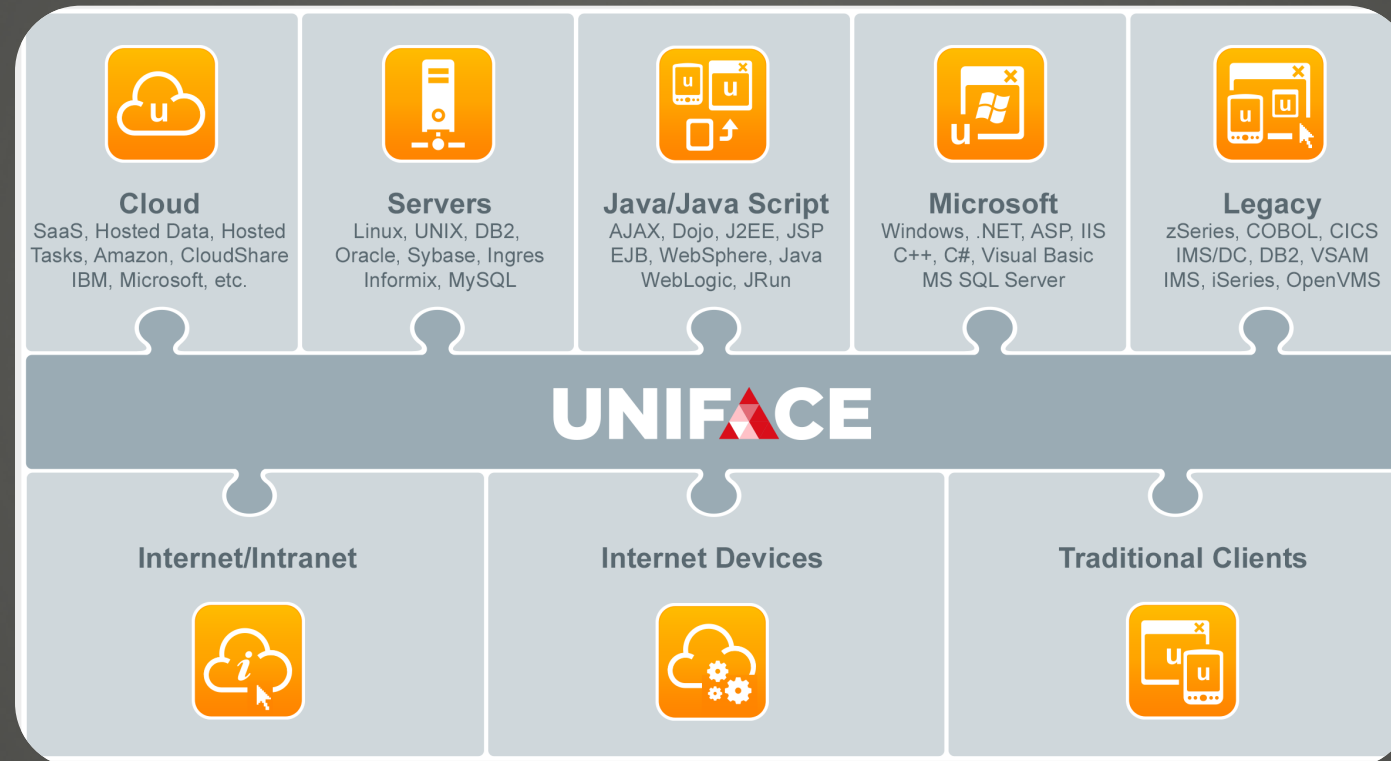


UNIFACE CHARACTERISTICS

- Low Code Development Platform
- High Productivity & Maintainability
- Reliability: > 95% success rate
- Able to learn within 1 month
- Average application life cycle: 20+ years
- Maintenance renewal rates: ~97%
- Freedom of Deployment

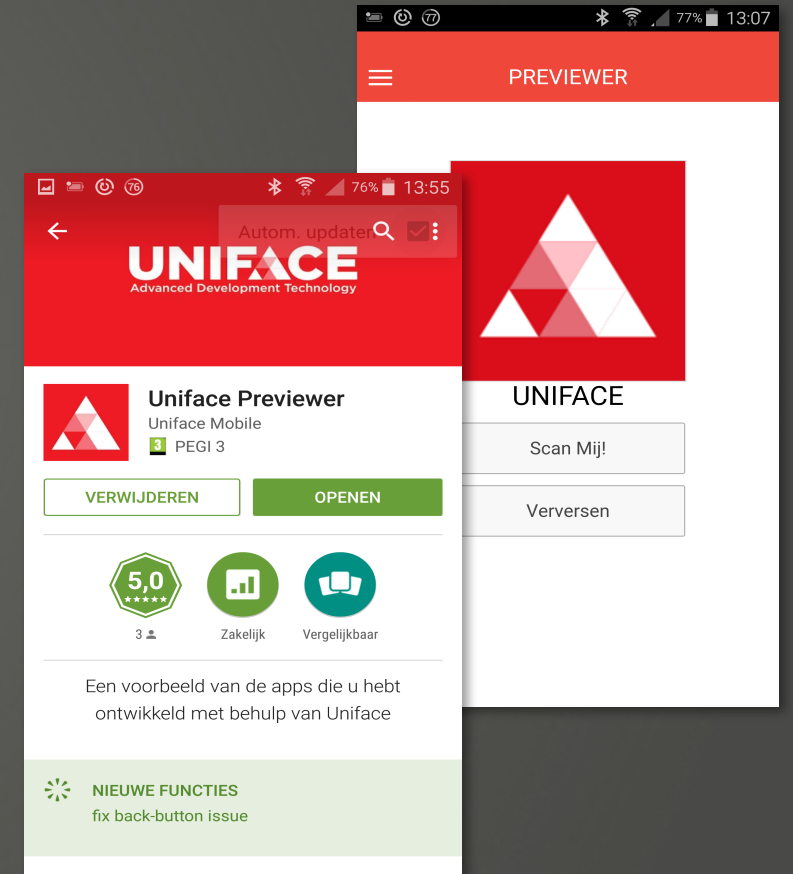


FREEDOM OF DEPLOYMENT



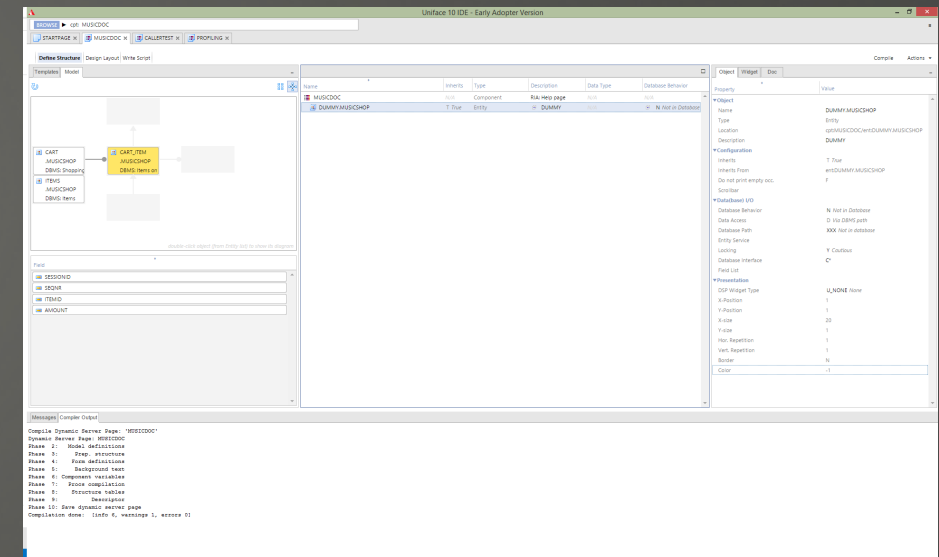
UNIFACE 9.7

- New Mobile functionality in 9.7.02
- Mobile build and deployment capabilities
- Generate installable mobile apps
- Distribute Uniface mobile apps to the App Store & Google Play
- Released June 1st 2016



UNIFACE 10

- Release in September 2016
- Redesigned IDE:
 - More productivity
 - Intuitive
 - Easier to learn
- Upwards compatibility from 9.6/9.7
- Uniface 10 developed with Uniface 10
- Tutorial-based Training



UNIFACE BEYOND VERSION 10

- Cloud, Cloud, Cloud:
 - Cloud Based Deployment
 - APAAS
- Other:
 - Uniface Community Edition
 - More Mobile functionality
 - New License Manager
 - New Installer
 - More...





AMSTERDAM

LONDON

PARIS

DETROIT

TOKYO

THANK YOU

Aad van Schetsen

President

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